## **Red Solutions Loan**



70% MAX LVR UPDATED: 4 February 2025

Allstate Red Solutions Loans are short term loans tailored to suit the needs of Non-Code Borrowers (predominantly business purposes) with at least one solid exit strategy. Ideal for clients requiring short time frames to achieve property or business sales with residential or commercial security.

Loan Purpose:	Purchase, refinance, debt consolidation, equity release, cash out for <b>Non-Code borrowers only.</b> Must be business related purpose.	Credit History:	Minor/ moderate level considered. Max 2 missed repayments in the last 6 months. Late repayments up to 30 days acceptable.
Loan Amount: Minimum Loan: Maximum Loan:	Metro or Non-Metro (Cat 1 locations only)	Application Fee:	2.10% of loan amount (including GST).
	\$ 500,000 \$7,000,000 70% Max LVR. Higher loan amount may be considered on a case by case basis.	Legal Fees:	\$5,000
Loan Purposes:	Purchases, refinances, debt consolidation, business use, ATO Debts, residual stock, land bank, cash out.	Settlement Fee:	Standard disbursements, including Electronic lodgements (PEXA). Varies with circumstances.
Borrower Types:	Must be Australian residents. Company, Discretionary Trust, Unit Trust or Individual/s.	Early Repayment Fee (ERF):	ERF applies if loan is discharged in <50% of the repayment term – 2.0% of original loan amount
Loan Requirements:	No servicing required – approval based on security property and Exit Strategy/Strategies.	Valuation Fee:	At cost. Full valuation dated no older than 90 days at time of settlement.
Loan to Value Ratio:	70% maximum LVR	Risk Fee:	Not Applicable.
ABN   GST:	No minimum ABN or GST requirement	Title Insurance:	At cost.
Term:	6 months – 2 years.	Offset Account:	Not Available.
Interest Rate Type:	Variable Rate only.	Monthly Fee:	\$ Nil – not applicable on Solutions loan.
Repayments:	Interest Only – monthly in arrears (not capitalized).	Annual Fee:	\$ Nil
Interest Capitalisation:	Interest can be capitalized for 12 mths. If interest is capped, a secondary exit strategy must be provided.	Fee Capitalisation:	Can be included in the loan amount but not capitalized (added to the loan amount).
Extra Repayments:	Additional repayments may be made at any time without penalty.	Annual Reviews:	No annual reviews.
Repayment Method & Frequency:	Weekly, Fortnightly or Monthly options.	Processing Fee:	Not Applicable.
		Redraw:	Not Applicable.
Cash Out or Equity Release:	Normal policy applies – max 70% LVR.	Discharge Fee:	\$690 per security.
Acceptable Securities:	Residential: properties to 10ha; House; Unit / apartment; Townhouse; Residual Stock; Multiple Dwelling on one title, Vacant land. Commercial: Offices, retail shops; showrooms; industrial factories; warehouses; Mixed Use; Vacant Land (commercial / industrial).		
Unacceptable Securities:	Rural / Farm Zones; Construction / development; Cat 2 & 3 locations.  Commercial: Aged care facilities & retirement villages; Hotel; Motel; Schools; Hospitals; Abattoirs; Places of Worship;  Contaminated sites; Specialized / Single purpose properties; Crown land; Limited Title; Old Law Titles.		
IMPORTANT:	Rates and fees are subject to change without notice. Please refer to your Allstate representative for confirmation of the current rates and fees. * Conditions Apply. All fees include GST.		
Points of Difference:	Servicing: Clearly defined & verifiable Exit Strategy. Interest rate will be quoted on a case-by-case basis. Not available for SMSF Loans. Must be Non-Code purpose. No clawback. Interest cannot be capitalized as there is a monthly interest charge, but extra funds can be advanced at settlement up to the maximum 70% LVR for this purpose.		