Red SE PRIME XL|Jumbo AltDoc Residential Loan



80% MAX LVR

UPDATED: 2 July 2024

The RedZed Prime Altdoc loan is perfect for applicants who are seeking a loan above \$2.5 million up to \$5 million. This is great for self-employed customers whose unique circumstances do not suit a traditional full doc loan at this time.

Loan Purpose:	Purchase or refinance – O O or Inv. Unlimited debt consolidation incl ATO debt. 100% of Business debts allowed. Cash Out (conditions apply).	Credit History:	Clean credit history required. Non-financial defaults <\$500 allowed.
Loan Amount:	Min: \$2.5 million Max 75%: \$3.5m - Cat 2 Security – [XL]. Max 75%: \$5.0m – Cat 1 security - [XL Jumbo].	Application Fee:	\$ Nil to 75% LVR.
		Legal & Admin Fees:	\$895
Loan Requirements:	Accountants Letter or 6 months ATO lodged BAS or 6 months business bank statements.	Trust Fees:	\$250 (applied per Trust)
		Guarantor Fee:	\$250 (applied per application)
Loan to Value Ratio:	70% Max LVR – High Density >30 units 75% Max LVR incl Risk Fee. (<30 units)	Valuation Fee:	By Quotation
		Title Insurance:	Not Applicable.
Term:	Minimum: 10 years Maximum: 30 years	Lenders Mortgage Insurance (LMI):	Not Applicable – Risk Fee applies instead.
Interest Rate Type:	Variable rates available. (Fixed Rates are not available).	Settlement Fee:	\$975
Repayments:	Principal & Interest or Interest Only	Risk Fee:	1.25% Risk Fee applies on all loans >\$2.5m to \$5m – can be capped up to maximum LVR available. Capitalisation of Risk Fee does not alter the original LVR for Interest Rate purposes.
Extra Repayments:	Additional repayments may be made at any time without penalty.	Loan Splits:	Up to 2 splits allowed - \$350 Split Loan Fee.
Repayment Frequency:	Weekly, Fortnightly or Monthly. Direct Debit from nominated bank account.	Annual Fee: Annual Reviews:	\$Nil No annual reviews.
Cash Out:	Maximum of \$1,500,000. Cash Out Purpose Declaration required for amounts >\$500,000.	Monthly Fee:	\$15pm per split account.
Redraw:	Available on Variable rates only. Fee free for internet transactions.	Transaction Fees:	Free redraw via internet banking (minimum \$50). \$25.00 manual Redraw Fee via customer service (minimum \$1,000).
Locations:	Cat 1 & 2 locations only are acceptable.	Discharge Fees:	\$690 per security.
Acceptable Securities:	Standard residential property (max 10ha) including low (80%<15), medium (75%<30) & high density units (70%>30). Vacant land is acceptable as additional security only. (construction is not available).	Unacceptable Securities:	Non-Standard Security Properties and high density apartments are unacceptable. Construction is not available. Vacant land is available as sole security on Reward or Recharge Land Loans.
A.B.N.	Min. 24 mths. GST registration where required.	Early Termination Fee (ETF):	Not Applicable for Company & Corporate Trustee Borrowers on residential properties (from 8.8.23).
Promotions:	\$ Nil Application Fee No Investment Loading No Interest Only Loading		
	DA is acceptable to individual borrowers where the property is rentable – conditions apply. Companies, Family Trusts or Unit Trusts are acceptable borrowers. Unlimited number of debts allowed for debt consolidation. Rates and fees are subject to change without notice - refer to your Allstate manager for confirmation of current rates and fees.		
Points of Difference:			
	Digital signatures (individuals) accepted by DocuSign or Adobe Sign (subject to conditions of use – refer Guide). Scanned signatures or "Cut & Paste" signatures are not acceptable.		

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Target Market for this Product:

The features of this Product have been assessed as meeting the likely objectives, financial situation and

needs of consumers who require a secured loan of between \$2,500,000 and \$5,000,000, repayable over a term of 10 to 30 years to finance the acquisition of residential property for the purpose of it being their principal place of residence or for investment purposes (or refinance other finance that has been provided for such a purpose) with the ability to obtain an equity release or consolidate debt with:

- 1. The ability to borrow up to 80% of the value of the property
- 2. The flexibility of a variable rate
- 3. The option of principal and interest or interest only repayments
- 4. Access to redraw; and

Whilst there may be fluctuations to variable interest rates, we have assessed this Product as being consistent with the likely objectives, financial situation and needs of consumers in the target market because it allows them to make unlimited additional repayments to reduce interest payable. These funds remain accessible to the consumer.

Outside of the Target Market for this Product:

Consumers outside the target market are consumers that:

- 1. Require a loan to finance the acquisition of property for construction purposes
- 2. Are self-employed and can provide financials
- 3. Have material adverse credit; and
- 4. Are seeking to borrow through a self-managed superannuation fund.
- 5. Require a 100% Offset account.

Description of Product including Key Attributes

- 1. Variable interest rate.
- 2. Redraw is available on a variable interest rate.
- 3. Minimum loan amount \$2,500,000.
- 4. Maximum loan amount \$5,000,000.
- 5. Maximum loan term 30 years.
- 6. Maximum Loan to Valuation Ratio (LVR) is 75%.
- 7. Risk Fee may apply.
- 8. Repayment options:
 - a. principal and interest for owner occupied
 - b. principal and interest and interest only for investment.
- 9. Repayment frequency for principal and interest repayments weekly, fortnightly or monthly.
- 10. Repayment frequency for interest only monthly.
- 11. Valuation fee is payable.

Note that exceptions may be made to the above on a case-by-case basis.

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